

Selling It By Sara York

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Erika Morphy - selling it - forbes

Erika Morphy's stories. I write about how companies make money (or should be making money).

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Selling in the IT world - the balance

Article discussing a career in IT based industry sales.

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When it does, our eagle-eyed readers let us know, submitting examples of ripoffs, poorly worded ads, half-empty packaging, outlandish claims, and goofs that have made them laugh out loud. Highlighting the craziest ads and marketing gaffs submitted by Consumer Reports readers.

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If you have a nice new phone in your pocket and your old one is gathering dust, we'll walk you through the steps to safely sell an old Android

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Selling: It's Not That Complicated was printed in the United States of America. For more copies visit Lulu.Com. August 2010: First Edition March 2011: Second

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The key takeaway from this article is to ponder and arm the reader with best practices of selling both software and services, while being aware

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